



Delinquent Account Receivables

In just 6 months with ECSI's Delinquent Receivables Solution, Creighton University has collected over \$200,000 in delinquent receivables, averaging over \$33,000 per month.

Creighton
UNIVERSITY

Toledo's Delinquent A/R collections have totaled over \$10 million since they started utilizing the collection tools provided by ECSI. Toledo has collected an average of around \$200,000 per month, or \$2.4 million a year.



THE UNIVERSITY OF
TOLEDO
872

Once having accounts that were thought to be "uncollectible", ECPI has increased their returns by 800% by partnering with ECSI to collect their delinquent receivables.

ecpi
COLLEGE OF TECHNOLOGY

Let ECSI provide you with an efficient and effective Solution to help Increase your Collections

At many Colleges and Universities across the country, collecting Delinquent Receivable Debt is a major challenge - typically yielding less than desirable results. However, there is a solution. To help relieve your administrative burden, our Delinquent Receivable Management Solution offers you a wide variety of flexible, customizable tools to help increase your collections, such as:

- 24x7 On-line Data Access to Review Bills, Make Payments, etc.
- Monthly Bill Creation and Data Back-Up
- Integrated Collection Module Management Tools
- Automatic Collection Agency Placement Options
- Hands-On Management of Collection Agencies Activity
- Automatic Collection Fee Assessment
- Automated Skip Tracing Services
- Automated Phone Call Services
- MS Word Document Writing Capabilities
- Credit Bureau Reporting Services





Delinquent A/R Management

Major Areas of Concern Today:

1. Not enough staff to manage your accounts
2. Current process is convoluted and time consuming
3. Outdated or bad contact information
4. Having to quickly pass accounts to collection agencies
5. Having to write off large amounts of debt



The ECSI Solution:

1. ECSI will act as your consultant and help manage the collection process, which is setup to your exact specifications
2. ECSI will perform a consistent dunning effort for all of your accounts
3. ECSI will auto-place accounts with the collection agencies of your choice, at the intervals you choose
4. ECSI will act as the middle man between you and your collection agencies, and will MANAGE the agencies on your behalf
5. ECSI will help save on your staff's valuable time and resources, and more importantly, increase your collections!



By partnering with ECSI, you'll have access to our Industry-Leading Delinquent Receivable Management Solution, which will help you better manage your internal collection efforts and yield increased recovery results.

With ECSI, seeing is believing. Let us show you what 1000 other Colleges and Universities have already discovered. ECSI simply provides the most innovative, efficient and well-supported solutions in Higher Education.

If you would like to find out how ECSI can help increase returns on your institution's delinquent receivables, feel free to contact us at *1-800-437-6931* or email us at *sales@ecsi.net*. We look forward to hearing from you.

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